

Yamaha Motor Australia

Yamaha Motor New Zealand

Dealer Website Policy

Confidentiality

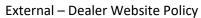
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Yamaha Motor Australia Pty Ltd

Yamaha Motor New Zealand Ltd





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Yamaha Motor Australia Pty Ltd & Yamaha Motor New Zealand Ltd External – Dealer Website Policy



1 Dealers Independent Website

In accordance with clause 11.8 (a) of the Australian Franchise Agreement <u>Standard Terms and Conditions</u> and clause 9.8 of the New Zealand Dealer Agreement, below are the Yamaha standards and requirements for a Yamaha dealerships own independent website separate to the YMA/YMNZ dealer locator landing page.

- All current Yamaha logos must be visible on the website relevant pages as outlined below and must not
 link away from your site.
 Logos are located on the DAM Marketing platform to be downloaded and are strictly for use as per the VI manual.
 - Yamaha also offer an API integration (Application Program Interface) for dealers who wish to have Product information, News, Events & Promotions directly uploaded to their site from Yamaha's website to save valuable time manually creating and removing them.
 - To obtain these feeds, please, contact your Sales Field Representative to discuss this feature.
 - Should you have any technical issues integrating the API, please contact the <u>IT helpdesk</u>.
- Dealers who have a multi franchise website with a competitor product specific url address (ie www.smithfieldharleydavidson.com.au), must also have an active Yamaha url address (ie www.broomeyamaha.com.au) which also directs to their website at all times.
 - Websites can have more than one url address (aka domain name) pointing to one website;
 - All url addresses remain live based on a subscription and require renewal upon expiry.
 The expiry date is set when you originally purchase/renew the url;
 - Yamaha encourages all dealers to have a Yamaha url website address directed to their website to help boost their search engine optimization/google ranking.

External – Dealer Website Policy



1.1 Home Page

Home page to display the Yamaha Slogan logo mark equal in size and representation to other brands represented on the Home page;



LOGO VI:

O The Tuning Fork must be at least 7 mm in diameter. And the Yamaha letters must be at least 6 mm high. Total width of the trademark (Tuning Fork logo and Yamaha letters) should be a minimum of 33 mm.



 Keep the space around the Yamaha Logo mark by at least a half of the diameter of the Tuning Fork Mark for the visible independency.





• The 3D Yamaha logo mark can be displayed on all other pages throughout the website



LOGO VI:

- Sufficient space is required in order to maintain visibility and isolation of the Yamaha Logo mark, since it is the symbol of Yamaha.
- Keep the space around the Yamaha Logo mark by at least a half of the diameter of the Tuning Fork Mark for the visible independency.



1.2 **YMF/YMI**

The YMF and YMI logos must be displayed on the Home page and on any Finance & Insurance pages within the Dealer's own website;





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1.3 Authorised Service

The Yamaha Authorised Service logo must be displayed on the Service page if present; alternatively Parts page if present; alternatively Home page;



AUTHORISED SERVICE

1.4 Genuine Parts & Accessories

The Yamaha Genuine Accessories logo must be displayed on both Parts & Accessories pages & Service pages; alternatively Home page;

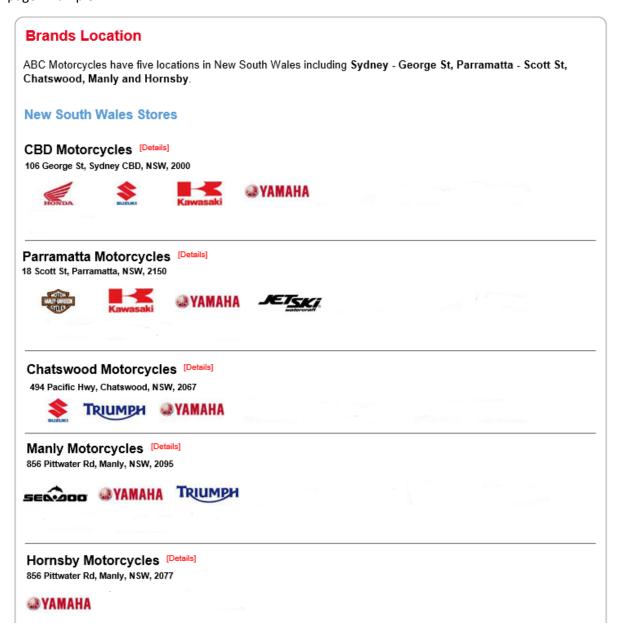


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1.5 Multi Location Sites

- All new Yamaha product is to be clearly identified by its <u>authorised</u> selling location with no association to other brands.
- Multi location dealer websites to clearly indicate the brands distributed from each dealership.
 Multi brand logos cannot be displayed together without their associated location identified on the same page. Example:



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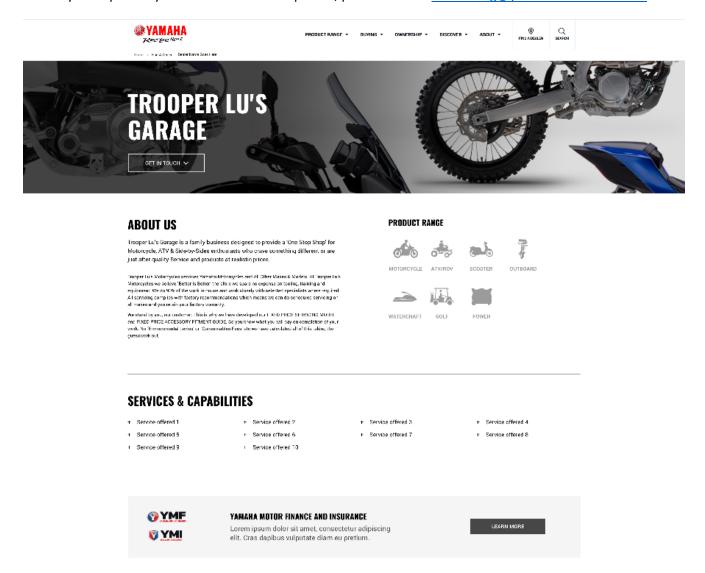


2 Yamaha Dealer Locator Landing Page

Yamaha has invested in building a landing page on the YMA/YMNZ dealer locator for our dealers to introduce themselves to the public. This page consists of an "About Us" section and allows customers to find dealer contact details, trading hours, location map and contact details.

This is a static page for Yamaha dealer information only, this cannot be amended to include any other brands or links which the dealer may have at the same location.

Should you require any contact information updates, please contact franchising@yamaha-motor.com.au.



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